



OFFICE OF STUDENT LIFE

5200 N. LAKE ROAD  
MERCED, CALIFORNIA 95343  
(209) 228-4430

**November 12, 2015**

## **BOBCAT LAIR AUDIO/VISUAL UPGRADE PROPOSAL**

### **Project Description**

The Bobcat Lair (Kl 169), managed by the Office of Student Life, is one of the most heavily used rooms on campus for student organization and department events. RCOs and departments, including ASUCM, host hundreds of events in that space and many of those events utilize the audiovisual equipment for presentations and movies.

This project would upgrade all of the A/V in the space including the televisions, projector, and sound. The upgrades would install three display monitors in the space that would all be integrated with a new projector and screen. Six speakers would be installed in the ceiling to distribute sound across the entire space. Additionally, a touch panel would be installed for ease of use and the equipment would be upgraded to utilize HDMI connections and a blue ray player.

### **Project Need**

The equipment in the Bobcat Lair is original to the building and in dire need of replacement. Only one of the two screens in the room is integrated with the projector making the television in the back of the room useless. The projector is so old that replacement bulbs cost almost as much as the value of the projector itself. The projector is also off center and not strong enough to combat the significant amount of ambient light in the space. A screen is also needed to ensure that the projection can be seen throughout the room.

Multiple monitors need to be installed so that all program participants can see the projection while still allowing one monitor to be used for a presenter confidence display. This will allow for the presenter to always face the participants instead of needing to look at the projector screen for reference.

Finally, the Bobcat Lair is currently not wired for sound. We are relegated to using a speaker inside the presenter podium that is very old and does not work well for movies and sporting events. This upgrade will integrate the sound seamlessly into the design of the space making the room significantly more useful to clubs and departments.

The need for these upgrades is exacerbated by the fact that the projector currently in use is past its suggested lifespan. The wires in the connection plate are also very old, fail frequently, and do not work with new technologies. The projector could cease functioning any day and the Office of Student Life does not have the funds to replace it. The loss of this little technology in the room would be devastating for programs and events.

### **Budget Overview**

- Laser Projector (6,500 lumens) – No bulb replacement ever needed
- 65x104 retractable projection screen
- 2 65 inch LCD monitors (Ceiling Mounted)
- 1 65 inch LCD monitor (Wall Mounted)
- Blu-ray Player
- 6 ceiling speakers
- Equipment racks
- Installation and labor
- 1-Year service contract

Total: \$51,905.50

OSL Contribution: \$5000

Request from ASUCM: \$46,905.50



*Proposal for:*  
**UC Merced**  
5200 N Lake Road  
  
Merced Ca

**Student Life Meeting Rm 169**



5627 Stoneridge Drive, Suite 308 | Pleasanton, CA 94588  
 P: 925.730.0098 | P: 800.448.8439 | F: 925.847.3869  
 www.CompView.com

Registered and Bonded

Oregon LTD Energy	#34-514CLE	California C-7	#778555
Oregon CCB	#134110	Utah Business	#20050108
Minnesota Business	#102248	Idaho Electrical	#32414
Minnesota Contractor	TS02057	Idaho Contractor	#16075
Washington Electrical	#COMPVVI961CD	Montana Contractor	#152978
Washington Contractor	#COMPVI*015DT	Nevada Contractor	#71540
		Wyoming Contractor	#LV-G-19651

**Project Number:** SF5865  
**Account Executive:** Mary Holliday  
**Date:** 10/28/2015  
**Proposal Revision #:**

**Proposal for System Integration University of California Merced; Student Life Meeting Rm 169**

CompView proposes to provide audio/video system integration sales and/or service as defined in the attached documentation for

<b>Project Total</b>	<b>\$</b>	<b>48,233.00</b>
<b>Sales Tax</b>	<b>\$</b>	<b>2,587.50</b>
<b>Total Proposal</b>	<b>\$</b>	<b>50,820.50</b>

Please refer to the project number and proposal number on all communications.

<b>Extend to 1-Year Service Contract</b>		
<b>PerformancePlus DX</b>	<b>\$</b>	<b>1,085.00</b>
<b>Total Proposal With 1-Year On-site Service Contract</b>	<b>\$</b>	<b>51,905.50</b>

I, \_\_\_\_\_ Accept Decline Service Contract  
 Client Signature

**Terms of Payment**

50% down to order equipment and schedule installation,  
 50% upon final completion.  
 100% billing at sign-off, due upon receipt

**Requested Project Completion Date**

**TBD**

1. Projected completion date is subject to availability of materials and workforce.
2. Material order and workforce allocation is subject to terms of payment as shown below.
3. Any changes or additions to the project may affect the completion date.

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**Important Limitations and Exclusions**

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1. Client shall be responsible for dedicated electrical A/C power and conduits (as required) to all specified locations. All A/V conduits shall be dedicated for CompView wiring and of adequate size. Detailed specifications can be provided by CompView.
2. Client shall be responsible for installation of all LAN and CCTV cable and connections..
3. This proposal shall remain valid for 30 days from date issued.
4. Client shall provide electrical infrastructure, work surfaces, millwork, openings, structural requirements, custom finishes or painting for the proper installation and operation of the equipment, and ensure compliance with the installation and use of electrical circuits. Delays resulting in overtime or unusual costs may result in additional charges. All equipment shall be installed with stock factory finish.
5. Unless otherwise specified in this document, customer shall supply all computer equipment. Including but not limited to: desktop computers, laptops, network hardware, routing and wiring.
6. CompView personnel shall have full access to the installation site on the agreed upon dates and times. One half days labor will be charged to the client for each technician unable to work due to an inaccessible installation site, or site conditions which prevent the performance of this agreement. Additionally, any project timeframes previously agreed to become null and void. Any schedule changes must be requested in writing 48 hours prior to installation to avoid charges.
7. Owner Furnished Equipment (OFE): When equipment for the project being proposed herein is being supplied by anyone other than CVI the following must be understood.
  - A. If equipment needs to be repaired or refurbished it will be paid for by the client as a change order to this proposal. This can impact schedule and project cost to the client.
  - B. The equipment and its exact make and model being supplied needs to be listed as OFE on the line item equipment list attached with this proposal to be considered an approved item for this project.
  - C. Only equipment approved in writing by our engineering staff will be accepted. If equipment not approved by engineering is provided to us for installation it is almost assured there will be integration issues that may or may not be able to be resolved by a change order to this proposal.
  - D. Use of non-approved equipment in integrated AV projects always adds time to the schedule, increased labor costs and negatively impacts the systems operations and usability.

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**Scope of Project**

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Reference the attached Scope of Work (Attachment "A")

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**CompView, Inc. Statement of Performance**

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This statement of performance is intended to provide you with our working standards and expectations while planning and installing your presentation system. Please feel free to request references from other projects to validate the performance standards we have set forth in this statement.

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**Integration of System**

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- 1) Installation
  - i) CompView shall install all equipment in accordance with the manufacturers' specifications, national and local regulation ordinances and codes, including all OSHA guidelines. Unless specifically stated, all work shall be performed during the normal working hours of Monday through Friday, between 8:00AM and 5:00PM, except for recognized holidays.
  - ii) All equipment, with the exception of equipment intended for portable use, shall be affixed permanently into place. Equipment racks and cabinets shall be square and plumb. Fasteners and supports shall be carefully selected to match the structural and weight requirements of the equipment to be installed and that of the mounting structure.

- iii) CompView shall take all possible precautions to prevent hum or distortions created by ground differential, electromagnetic or electrostatic fields; and to supply adequate ventilation to all equipment as specified by the manufacturer. All equipment shall be installed with provisions for the safety of the operator, with all controls accessible as specified under ADA guidelines. CompView shall notify you of any hum or distortions beyond CompView control caused by interference with the building structure, electrical or existing equipment and advise you of their alternatives to alleviate the problem. CompView shall advise you of any unsatisfactory operating condition due to temperature, humidity, ventilation, mechanical structure or other safety concern beyond CompView control and advise you of alternatives to alleviate the condition.
- iv) All wiring and conduit shall be in strict conformity with good engineering practice as established by the International Communications Industries Association and the low voltage section of national and local electrical codes. Extreme care shall be taken in wiring as not to exceed the bend radius, tensile strength or any other condition, which may result in damage to the cable or equipment. All joints and connections shall be made with rosin core solder, crimp, or other approved mechanical connectors.
- v) All connections and cable ends shall be identified with labels or tags and nomenclature as established by the International Communications Industries Association. All labels and tags shall be permanently affixed and correspond to labels on the provided as-built drawings.
- vi) CompView lists all equipment to be installed as part of the contract. Unless specifically stated, CompView shall not install equipment other than that shown in the contract. If you have other equipment requiring installation, please contact us for consultation.
- vii) Client shall provide electrical infrastructure, work surfaces, millwork, openings, structural requirements, custom finishes or painting for the proper installation and operation of the equipment, and ensure compliance with the installation and use of electrical circuits. Delays resulting in overtime or unusual costs may result in additional charges. All equipment shall be installed with stock factory finish.
- viii) Unless specifically stated, CompView shall receive free access and vehicle parking, to the installation site and suitable secure space for the storage of equipment before installation. CompView cannot assume responsibility for the condition or adequacy of the facility in which the system is to be stored, installed or operated.
- ix) Upon arrival for installation, CompView shall receive immediate access to the system and equipment. To avoid additional charges, please contact your project manager if delays in access are expected.

## 2) Workmanship and Staffing

- i) All CompView workmanship shall be neat and detail oriented during and upon completion of the system integration. So that consistency may be maintained, CompView asks that you provide replacement ceiling tiles as required due to changes in the ceiling layout resulting from the installation or removal of equipment.
- ii) All CompView staff and contractors shall conduct themselves in a professional, courteous manner, maintaining a clean-cut appearance and acceptable dress. All CompView staff are expected to check in and out with client or an assigned contact at the beginning and end of the workday.
- iii) CompView staff shall maintain a clean and safe work environment. All unused materials, containers, tools and equipment shall be removed whenever possible. CompView shall take precautions to protect all floors, walls, windows and other surfaces from stains, marring or other damage.
- iv) CompView shall assign sufficient staff to the project to meet scheduling requirements.

### 3) Project Coordination

- i) During the system integration, all communication relative to the project should be directed to your project manager.
- ii) CompView shall coordinate and cooperate with other trades to ensure satisfactory work progress. CompView shall notify you if other contractors or other delays impede our work so that additional charges may be avoided. All equipment stored in the care of CompView or in your facility must be paid for in full as agreed upon during the purchase negotiations.
- iii) CompView may make minor moves or changes necessary to accommodate other equipment or to preserve symmetry and a pleasing appearance without additional claims for payment. The project manager shall provide you with change order documents for work deviating from provided preliminary drawings approved during the purchase negotiations in equipment, location or layout.
- iv) Where the system defined in this contract interfaces with lighting controls, motors, relays, screen controls, telephone systems, networks or other electrical or mechanical systems, CompView shall provide labeled terminal connections or other easily identifiable connection points, to which interfacing connections may be made by other contractors.
- v) CompView cannot be responsible for the operation, performance or warranty of equipment outside this contract. CompView does not warrant that equipment supplied by others can be connected or shall function properly except as specified by the project documentation.

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### Testing and Adjustments

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- vi) Initial Tests and Adjustments
- vii) CompView shall configure all necessary equipment and perform tests in accordance to the guidelines established by the manufacturer and the International Communications Industries Association. CompView shall adjust or modify the systems as necessary to provide system performance conforming to the specifications at no additional cost.
- viii) Performance Tests
- ix) You may review the installed system upon integration completion. CompView shall demonstrate the performance of each feature and capability of the system. Please feel free to furnish testing materials and criteria for use during the demonstration.
- x) You may request testing of any individual system component or subsystem, the screening of testing materials or criteria, or other reasonable tests to demonstrate the system performance.
- xi) If the need for additional adjustments becomes evident during the demonstration and testing, CompView shall adjust the systems to comply with these specifications at no additional cost, and resume testing.
- xii) If deficiencies or need for changes are revealed during the demonstration and testing, the project manager shall prepare a punch list. CompView shall rectify the noted deficiencies at no additional cost and make the requested changes promptly upon completion of the demonstration. If you request changes, please keep in mind that these may necessitate a change order, and may extend beyond acceptance of this contract.
- xiii) Acceptance
- xiv) Upon completion of the demonstration, the satisfactory resolution of all adjustments and deficiencies and the delivery of all items ordered, CompView shall deliver a Notice of Completion to the Client. The Client may dispute the Notice of Completion, within 10 working days, by providing to CompView a written description of why they feel the project is not complete. Notwithstanding dispute, CompView shall invoice the Client for final payment 10 working days after delivery of the Notice of Completion.
- xv) CompView shall extend a 90-day system warranty from the date of your acceptance of the system, unless superseded by an extended warranty, service contract or preventative maintenance contract.
- xvi) Unless specifically stated, CompView cannot guarantee functionality of the system, any subsystem or component prior to your acceptance.

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## Documentation

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- 1) Data Files, Handbooks and Drawings
  - i) CompView shall provide, in electronic media, all equipment operation instructions, warranty documents, etc. If purchased, "B" size drawings shall be provided for system schematics and wiring diagrams.
  - ii) CompView shall provide a secure storage container containing all setup remote controls and copies of programming diskettes, as applicable.
  - iii) One copy of this documentation shall be provided, unless specified prior in this contract.
- 2) Service Manuals
  - i) Service manuals may be purchased from CompView at an additional charge for any equipment included in the system, if available from the manufacturer.

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## Training

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- a) CompView shall provide one operation training session of up to two hours at no additional cost, to include hands-on operation and basic maintenance. In addition, all presenters are encouraged to attend the operation training session.
- b) Additional in-depth training on system setup, troubleshooting, signals flow and presentation techniques are available from CompView at an additional charge.

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## Warranty

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- a) CompView will extend a 1 year Workmanship Warranty on all its installation projects from the date of client acceptance. This extends to our installation techniques, our cabling, connectors, structural elements, mountings, equipment rack wiring, internal adjustments, etc. This does not include equipment not manufactured by CompView. If we are called out for a workmanship issue after the 90 day system warranty period and there is no service contract in place we will repair or replace any faulty workmanship on our installations. If it is deemed that the call is not a workmanship issue but an equipment failure, user error, tampering with external adjustments, and wiring or anything else not directly related to our workmanship the client will be billed at our current labor and material rates.
- b) All new equipment provided by CompView includes each manufacturer's full warranty from the date of customer invoice. CompView shall address all warranty requirements as depot service only. Depot service is the customer shipping the unit to an authorized factory warranty repair center. Involvement by CompView personnel on-site will be covered under the included 90 day Extended System Warranty or an Annual Service Contract otherwise will be billed at our current Time and Materials rates.
- c) CompView shall extend a 90-day system warranty from the date of your acceptance of the system, unless superseded by a CompView Service contract extending this period to 1, 2 or 3 years.
- d) CompView warrants the system to be free of defects in materials and workmanship and fit for the intended purpose. This warranty does not cover equipment or system abuse, lamps and bulbs, misuse including but not limited to: operating outside of environmental, electrical, temperature or humidity specifications, system alterations neither approved nor performed by CompView or repair by a service facility other than those authorized by the manufacturer.
- e) CompView shall respond (via telephone, email or on-site) during the normal working hours of Monday through Friday, between 8:00AM and 5:00PM, except for recognized holidays. Service required outside of normal working hours shall be billed at the normal hourly rates for overtime work.



- f) Upon arrival for warranty service, CompView is expecting access to the system and equipment. To avoid additional charges, please contact us 24 hours in advance if delays in access are to be expected. If our technician arrive to a scheduled appointment and cannot gain access to the system or equipment to affect a proper diagnosis or repair we will bill the service call at our standard time and material rates.
- g) If it is required that equipment be removed for repair we will make every attempt to minimize the impact on the system operation while the unit is being repaired. However, it is not possible to guaranty any level of system operation. Loaner equipment is not included in our standard warranties.

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## **Additional Performance Details**

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- 1) Additional Costs, Payment and Rights of Ownership
  - i) Unless specifically stated in the terms of the purchase agreement, all shipping charges shall be billed FOB point of shipment to the locations stipulated, and client shall also be responsible for the payment of all excise sales, occupation, or any similar taxes applicable to the equipment, its sale or use, even though not expressly set forth in the quotation. Upon delivery of all or any equipment included in this contract, title and risk of loss to the delivered equipment shall be passed to client. CompView shall retain a security interest in the equipment until all payments due have been made in full. Further, on delinquent accounts, CompView may divert shipments or reschedule deliveries on unfulfilled orders, and storage fees may be incurred at a billable rate of 1% of value per month.
- 2) Shipping and Delivery
  - i) Shipping dates represent the best estimate of CompView. If manufacture, delivery or installation is delayed, in whole or in part by forces beyond the control of CompView, time for performance shall be extended by the duration of the delaying cause. CompView cannot be held responsible for any delay in shipment or delivery caused by or due to war, strike, fire, flood, shipping damage, acts of civil or military authority or any other cause, accidental or otherwise over which CompView has no control.
- 3) Deferred Delivery
  - i) You may ask for a delay of shipment or installation of equipment that has already been ordered or manufactured. CompView shall, upon receipt, place the equipment in storage at a billable rate of 1% of its value per month. You shall be invoiced for the equipment according to the terms of payment in the purchase agreement.
  - ii) You may also ask for a delay of shipment or installation of equipment that has not yet been ordered or manufactured. Please keep in mind that equipment costs may increase, as based upon the manufacturers' list price increase occurring after the date upon which the equipment would have been ordered by CompView. We also ask to be released from any delivery estimate or completion deadline due to these circumstances.
- 4) Consequential and other Loss or Damage
  - i) CompView cannot be liable, by reason of any breach of contract or warranty, for the consequential or special damages, economic loss or damages resulting from loss of use of the equipment. This provision is not intended to preclude you from joining CompView in any action or claim brought against you by a third party in which the action or claim alleges personal injury to the third party by reason of negligence or willful misconduct by CompView.
- 5) Returns
  - i) Goods returned to CompView require a return authorization number. Goods being returned for other than reasons of warranty or defect must be original undamaged and untarnished condition and must include all original packaging and documentation. Restocking fees may apply to the items being returned. Please consult us for specifics.

6) Publicity

- i) CompView may request to photograph your presentation system and request to publicize its' relationship with and work for you to promote CompView business to other individual customers. Your acceptance of our request is at your sole discretion.
- ii) CompView may also ask if we can use you to provide individual references for the promotion of CompView business. Your acceptance of this request is also at your sole discretion.
- iii) CompView shall submit to you for approval any press releases or other publicly distributed documentation for newspaper, magazine, trade journal, television, radio or other means of public advertising which may include photographs of your system or acknowledgment of the relationship with and work for you.

Thank you for the opportunity to serve you. Please feel free to contact your systems salesperson with any questions or comments about our statement of performance.

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**Client Authorization**

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Approved

I, \_\_\_\_\_, as a representative of UC Merced, agree to the terms set forth in this contract.

	Mary Holliday
Client Name	CompView Representative
Date	Date



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Washington Electrical	#COMPVVI961CD	Montana Contractor	#152978
Washington Contractor	#COMPVI*015DT	Nevada Contractor	#71540
		Wyoming Contractor	#LV-G-19651

**Project Number:** SF5865  
**Account Executive:** Mary Holliday  
**Date:** 10/28/2015

**Bill of Materials A: University of California Merced**

**Project Title:** Student Life Meeting Rm 169  
**Title of System:** MAT A  
**Client Information**  
**Name:** Steven Lerer  
**Company:** UC Merced  
**Address:** 5200 N Lake Road  
**Address:**  
**City/State/Zip:** Merced Ca

Item	Qty Total	Qty per Room	Manufacturer	Model #	Description	Price Each	Price Total
1.00	0	0				\$ -	\$ -
2.00	0	0			Display System; Projection Type	\$ -	\$ -
3.00	1	1	Panasonic	PT-RZ670BU	1 Chip DLP 6,500 Lumens WUXGA Laser	\$ 12,453.00	\$ 12,453.00
4.00	1	1	Chief	RPAU	Universal Projector Mount	\$ 103.00	\$ 103.00
5.00	1	1	Dalite	20867LS	Projection Screen; Contour Electrol, 65x104	\$ 1,985.00	\$ 1,985.00
6.00	0	0				\$ -	\$ -
7.00	0	0			Display System; Flat Panel Type	\$ -	\$ -
8.00	0	0			Confidence Monitor	\$ -	\$ -
9.00	1	1	Panasonic	TH-65LFE8U	65" LCD Display	\$ 2,328.00	\$ 2,328.00
10.00	1	1	Panasonic	TH-SVC5865PXW3Y	3-Year Warranty for 65" LCD Display	\$ 246.00	\$ 246.00
11.00	1	1	Chief	XCM1U	Ceiling-mount Bracket for LCD Display	\$ 347.00	\$ 347.00
12.00	1	1	Chief	CMA450	Ceiling Tile Plate	\$ 125.00	\$ 125.00
13.00	1	1	Chief	CMA640	Dec Ring, 1.9" ID, CMS ADJ Inside CLMN	\$ 10.00	\$ 10.00
14.00	0	0			Rear-of-Room Display	\$ -	\$ -
15.00	1	1	Panasonic	TH-65LFE8U	65" LCD Display	\$ 2,328.00	\$ 2,328.00
16.00	1	1	Panasonic	TH-SVC5865PXW3Y	3-Year Warranty for 65" LCD Display	\$ 246.00	\$ 246.00
17.00	1	1	Chief	LSM1U	Wall-mount Bracket; static, non-tilting	\$ 142.00	\$ 142.00
18.00	0	0			Ceiling-mounted Display	\$ -	\$ -
19.00	1	1	Panasonic	TH-65LFE8U	65" LCD Display	\$ 2,328.00	\$ 2,328.00
20.00	1	1	Panasonic	TH-SVC5865PXW3Y	3-Year Warranty for 65" LCD Display	\$ 246.00	\$ 246.00
21.00	1	1	Chief	XCM1U	Ceiling-mount Bracket for LCD Display	\$ 347.00	\$ 347.00
22.00	1	1	Chief	CMA450	Ceiling Tile Plate	\$ 125.00	\$ 125.00
23.00	1	1	Chief	CMA640	Dec Ring, 1.9" ID, CMS ADJ Inside CLMN	\$ 10.00	\$ 10.00
24.00	0	0				\$ -	\$ -
25.00	0	0			Video Sources & Interfaces	\$ -	\$ -
26.00	1	1	Panasonic	DMP-BDT460	DVD Player	\$ 212.00	\$ 212.00
27.00	1	1	Extron	60-1366-13	DTP T UWP 332 D	\$ 641.00	\$ 641.00
28.00	0	0				\$ -	\$ -
29.00	0	0			Video Switching & Distribution	\$ -	\$ -
30.00	1	1	Extron	60-1238-13	IN1608 IPCP MA 70; Controller / Switcher / Amp	\$ 2,935.00	\$ 2,935.00
31.00	1	1	Extron	60-1437-01	DTP DA4 4K 230; 4-Output DTP Distrib. Amp	\$ 1,641.00	\$ 1,641.00
32.00	3	3	Extron	60-1271-13	DTP HDMI 4K 230 Rx	\$ 276.00	\$ 828.00
33.00	0	0				\$ -	\$ -
34.00	0	0			Control Panel	\$ -	\$ -
35.00	1	1	Extron	60-1470-02	MLC Plus 200	\$ 853.00	\$ 853.00
36.00	0	0				\$ -	\$ -
37.00	0	0			Audio System (Speakers)	\$ -	\$ -
38.00	6	6	JBL	Control 47CT	Premium In-ceiling Coax; 6.5"	\$ 169.00	\$ 1,014.00
39.00	0	0				\$ -	\$ -
40.00	0	0			Equipment Rack	\$ -	\$ -
41.00	1	1	Dalite	93703HMV	21RU Maple-finish Equipment Rack (43" Height)	\$ 1,252.00	\$ 1,252.00
42.00	1	1	Middle Atlantic	PD-815R-PL	1RU Electrical Outlet Strip	\$ 77.00	\$ 77.00
43.00	1	1	Extron	60-604-11	1RU Utility Shelf	\$ 35.00	\$ 35.00
44.00	0	0				\$ -	\$ -
45.00	1	1	CVI	CVI	Cabling, Connectors and Installation Materials	\$ 1,643.00	\$ 1,643.00

SUMMARY	EACH	TOTAL
Equipment	\$ 32,857.00	
Parts & Materials	\$ 1,643.00	
<b>EQUIPMENT &amp; SHIPPING TOTAL</b>		<b>\$ 34,500.00</b>
<b>INTEGRATION SERVICES TOTAL</b>		<b>\$ 13,733.00</b>
<b>SYSTEM SUB-TOTAL W/O TAX</b>		<b>\$ 48,233.00</b>

SALES TAX @	7.50%	\$	2,587.50
<b>SYSTEM TOTAL</b>	\$	-	<b>\$ 50,820.50</b>